

# Testimonials

Among Gary's clients: AOL, attheraces, BNP Paribas, BT, Coca Cola, Carphone Warehouse, GE, McGraw Hill, O2, Old Mutual, RSL Communications, Siemens, Standard and Poors, SteinMuller

"Gary, you've discovered the cure for mediocrity! I was a little skeptical about the Multi Level Listening exercises but I am amazed with the results. Words flow effortlessly now. The course was 3 months ago, I'm still totally blown away. I've been to over one hundred other sales negotiation and influence programs. They produce cookie-cutter trainings you can find anywhere. Your stuff goes WAY beyond that." - **RJD – UK**

"Gary is a highly regarded and sought after talent coach, his differentiator over other coaches is that he brings more than 1 or 2 skills to the table and can therefore mould talent to the individual and/or business needs providing them with multiple skills. He understands the required goals and uses a unique style in achieving these goals rather than providing canned results by applying theoretical coaching concepts gained from a book or a training course." *January 15, 2009* Jora Gill S&P

"Gary has been our coach for almost a year now, and I have seen significant positive changes to our business, thinking, career attitude, people management and leadership skills. Gary's methods are not traditional, he is often left-field, challenging and in your face, but always enthusiastic and brimming with ideas and information. I have also used Gary to help develop my leadership team. It was the first course I've attended where I've seen multiple, significant light-bulb moments across multiple people and where those light-bulb moments have continued in to the workplace and become established practice." *January 14, 2009* **Steve Clarke AOL – Carphone Warehouse**

Having attended Gary Sage's training I have a much improved sense of where other people are coming from in their communication and what I can do to help them meet me where I want them to go. Gary teaches a test and observation method of communication and debunks thousands of popular books and methods that use prescriptive means to communicate. Anyone that has ever tried these prescriptive methods will agree that at best they don't work all the time and mostly they don't work at all. Anyone attending Gary's courses needs to be prepared to have their boundaries stretched. Taking things at face value and always doing what you have always done will no longer be an option. Some might find this experience uncomfortable but everyone I know felt a change for the better." **Clive Verrall - BNP Paribas**

"Over the years, a "lucky few" have been able to sample from a variety of snacks from Gary's wit and wisdom and insight. Some of us have even settled down to a full-main course through his public trainings. Gary is THE Super coach". **René DuPlessis – COO RenCom, Johannesburg, South Africa**

